



Direct Value Added Reseller IT Solutions Provider Systems Integrator

EIN: 82-2182357

DUNS #: 0808011310

CAGE CODE: 7XF05

SIZE: Small Business

NIACS CODES:

334111, 334112, 334118, 334220, 334290,
334614, 335313, 335929, 335999, 517911,
519130

- Secure Warehouse
- Secure OCONUS Shipping
- Secure CONUS Shipping
- Secure Supply Chain
- Cleared Staff

INDUSTRY AWARDS & RECOGNITIONS

- ▶ 2024 Dell Technologies Federal Services Partner of the Year
- ▶ 2024 Dell Technologies Excellence in Server Sales Federal Partner Award
- ▶ 2022 NVIDIA Rising Star Award
- ▶ 2022 #1 SonicWall Federal Partner
- ▶ 2022 Dell Federal Excellence In Server Sales Award
- ▶ 2021 Dell Technologies Excellence in Federal Storage Sales
- ▶ 2021 Dell Technologies Authorized IT Rack and Stack Partner (1 of 3 in North America)
- ▶ 2015-2020 Maryland Procurement Office's Top 10 Industrial Providers
- ▶ 2020 IDPA/Data Domain Top Seller - Dell Technologies
- ▶ 2020 Dell DoD Partner of the Year
- ▶ 2020 #1 SonicWall Federal Partner
- ▶ 2019 Dell Federal Partner of the Year

PARTNER SOLUTIONS

3D Systems, Inc. • Adesso • Adobe+B2 • Advanced Programs Inc. • Airbus • Allied Telesis • APC • Appdynamics | Cisco • Apple • Arcana Networks • Arista • Aruba/HPE • Aten • Atlassian • Aukua Systems • Authentica8 • Automation Anywhere • AvePoint • Axis Communication • B.S. Cable Company, LLC • Barco • Belkin • Bitwarden • Blackbox • Bluescape • Briefcam • Buffalo Americas, Inc. • Canon • Carahsoft • CDWG • Ciena • CIS Secure • Cisco • Citadel Defense Company • Citrix • Clareo Software • ClearCube • Climb Channel Solutions • Cloudera • Cohesity • Commscope/Ruckus • Communication Supply • Commvault • Corelight • Cornelius Networks • Cradlepoint/Ericsson • Cray Inc. • Crestron Electronics • Cribl • CTC-Enterprise Venture Corp • Cumulus • Cylance • Datalocker • DDN • Dell/EMC • Digistor • DMSI • DomainTools • EatonWright • Ekahau • Elastic • Emerson • Enterprise DB • Epson • Exagrid • Exfo • Extra Hop • Exteme Networks • FFT- Future Fibre Tech • FireEye • Forcepoint • Fornetix • Fortanix • Fortem Technologies • Fortinet • Forward Networks • Fujitsu • G&D North America, Inc. • Genetec • GetWireless • Gigamon • GitLab • GL Communications – PESQ • Gluware • Google API • Gunnebo Entrance Control • Gurukul • Hammerspace • Harness • Hewlett Packard Enterprise • Hitachi Vantara Federal • HP Inc. • Hycu • Hypersphere • Hypori • IBM • iFortress • Illumina • Illumio • Immix Group • Infera • Infinera • Infor • Informatica • Ingram Micro • Intel • JAM Software • JAMF • Jetcool • JPL • Juniper • Kensington • Keysight / Ixia • KLAS • Lambda • Lantronix • Lexmark • LG Electronics • Lieberman • Liquid • Logitech • MarkLogic • Micron • Microsoft • Milestone • MongoDB • Motorola • Nagios • NEC • Neo4J • NetAlly • NetApp • Netbrain • NetGear • NetScout • Nutanix • Nuxeo • NVIDIA • Objective Interface Systems • Onyx Spectrum Technology • Ookla • Oracle • Overland Tandberg • Owl Cyber Defense • Palo Alto Networks • Panasonic • Panduit • Peer Software • Penguin Computing, Inc. • PNY • Poly / HP • Privoro • Progress • Puget Systems • Puppet • Pure Storage • Quest Software • Rackmount.IT • Rancher Government Solutions • Red Hat • Riverbed • Rockport Networks • Room Alert • RSA • Rubrik • Run:ai Labs USA • SaltStack • Samsung • SAP • Seagate • Secureworks Inc. • Seldon • Siber Systems Inc. • Sierra Wireless/Semtech • Site 24x7 • SIXGEN Inc. • SMART Technologies • Solidigm • Sonic Wall • Sony • Spider-oak • Splunk | Cisco • Squirrel Compliancy Solutions • Starkey Headsets Group • StarTech • StorageTek / Oracle • Sub-u / Sigma Systems • Sumitomo (cables) • Super Micro • Symantec (Broadcom) • Tanium • TD Synnex • TechSmith • Thales • Tibco • Tintri • Toshiba • Trellix • TRENDnet Inc. • Tripwire / FORTA • Trovares • TX Systems • UAG • VanDyke Software • Vast Data • Velocity Smart Technology • Veritas • Versa Networks • Vertiv • VIASAT • ViewSonic • vmware by Broadcom • Weka • Western Digital • Yubico • Xerox

END-TO-END SUPPORT

- ▶ Warehouse space at little to no additional cost to support just-in-time delivery.
- ▶ Financial relationships that allow significant advance purchases to anticipate needs or facilitate just-in-time delivery.
- ▶ Staff with appropriate OEM certifications and clearances to specify, support, and meet customer requirements that OEMs often cannot supply themselves.
- ▶ Ability to bundle hardware and services to allow a managed services capability, which can help Federal clients address appropriation issues.
- ▶ Dedicated lab space for clients to test and evaluate products.
- ▶ Dedicated training spaces available to our clients.

ADDITIONAL INTEGRATION OFFERINGS

- ▶ Asset tagging
- ▶ Unique Identification (UID) and asset reporting
- ▶ Image loading and a full range of component level integration
- ▶ Full testing and burn-in
- ▶ Packaging, labeling, and shipping (to include palletized and containerized)
- ▶ Rack and stack, and testing of components and racks
- ▶ Warranty support and break/fix support, to include stocking spares that can be used to meet time critical customer replacement and break/fix support requirements



NASA SEWP

Contract Number: **NNG15SD84B**
Group C NAICS: 541519
Business Designation: Small

NIH CIO-CS

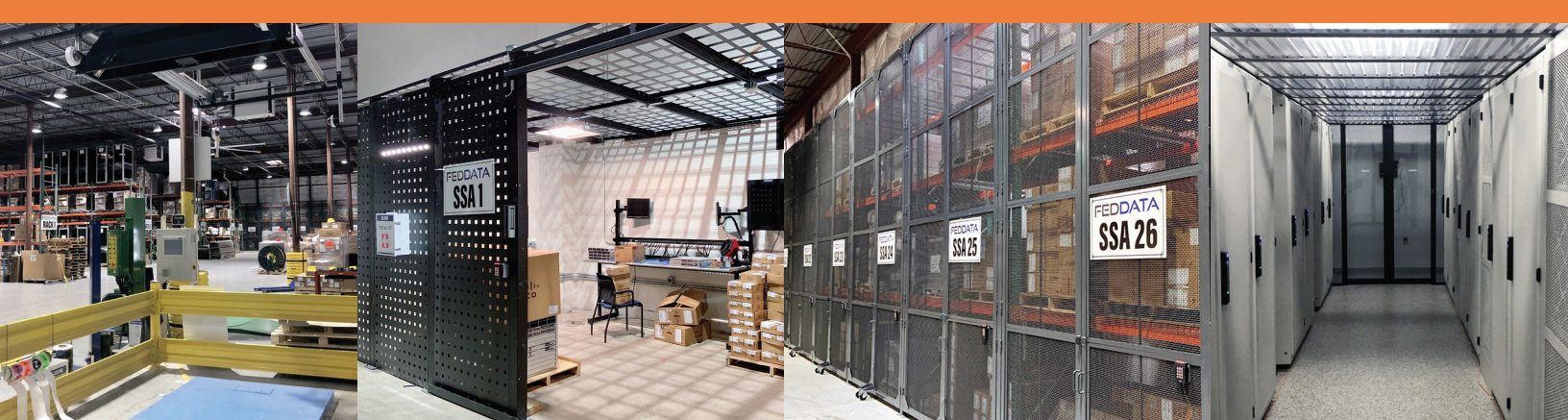
Contract Number: **HHSN316201500042W**
Contract NAICS Code(s): 541519
Status: Prime Contractor

GSA MAS Schedule

Contract Number: **47QTCA21D00M**
Status: Prime Contractor

FEDDATA

9045 Junction Drive
Annapolis Junction, MD, 20701
FedData.com



Cubiscan

Secure Cage

Secure Storage

IT Lab

SECURE SUPPLY CHAIN MANAGEMENT

- ▶ Employ six personnel trained and certified by the IC to perform secure “tamper proof” packaging for both CONUS and OCONUS shipments
- ▶ “Cubiscan” warehouse dimensioner to enable tamper proof packaging by cleared, trained, and certified personnel
- ▶ 48,000 ft. sq of Secure Warehouse Space to facilitate storage, perform IT burn-ins, tests, and bios
- ▶ Anonymity contracting and delivery of IT products
- ▶ Warehouse personnel cleared at the TS/SCI level with numerous caveats/full-scope poly
- ▶ FDTs is currently pursuing ISO 28001.2007 Security Management Systems for the Supply Chain, with estimated completion in December 2024

VALUE ADDED RESELLER (VAR) OF IT SOLUTIONS

We specialize in the design, delivery, implementation and monitoring of automated systems with an emphasis on product logistics, support, design, security, incident response, continuity of operations, and information assurance.

- ▶ Certified VAR for 200+ OEM partners
- ▶ Dell Federal Titanium Partner
- ▶ Cisco Gold Partner
- ▶ Top 10 overall VARs supporting the IC
- ▶ Sponsorship of two established 8(a) Joint Venture (JV) Partners



INFORMATION TECHNOLOGIES (IT) AND THE TACTICAL EDGE

- ▶ Awarded significant contract work in High Performance Computing (HPC)
- ▶ Developers of On-Prem GPT, on-site artificial intelligence (AI) capabilities
- ▶ AI at the Tactical Edge utilizing (ATAK) and Dell Native Edge Solutions
- ▶ IT Demo and Evaluation Lab – 16 liquid-cooled individual racks with digital locks
- ▶ 30 dedicated, deployable, and highly qualified Feddata Engineers to support on-site customer operations



Incorporated in
2006



Small Business



PMI PMP and
Professional
Engineering
License
Certifications



O/CONUS SCRM
and
IT Integration



OEM and
Industry
Certifications



ISO 9001:2015
ISO/IEC
20243:2018



Established
8(a) JV



Established
WOSB JV